



## Small Employer Group Application Instructions

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### Instructions

The attached forms should be completed with the assistance of your authorized Broker or Horizon Blue Cross Blue Shield of New Jersey Sales Representative.

**Please complete all necessary forms in their entirety. Please print in ink or type your responses.**

Ensure that all areas requiring a **signature and date are complete**. The Officer, Partner, Owner and / or Correspondent signing the application must be listed on the New Jersey Small Employer Certification.

Completed enrollment application forms should be sent to your authorized Broker or Horizon BCBSNJ Sales Representative **prior to your effective date**.

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### Documents Included

Attached you will find the forms that must be completed and submitted for each New Jersey small employer group applying for standard health insurance coverage:

- Application for a Small Employer Health Benefits Policy.
  - New Jersey Small Employer Certification.
  - Small Employer Health Benefits Waiver of Coverage – One form is needed for each employee waiving or refusing coverage. This form may be photocopied as needed.
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### Other Required Documents

In addition to the forms listed above, **depending on group size / composition and preferred payment method, the following items may also be required:**

- Payroll verification through appropriate tax documentation, i.e., WR30 (required for groups of five or fewer eligible).
- Owner payroll documentation (K-1, Schedule C and/or 1120).
- Where there is an affiliated company, a Small Employer Common Ownership Certification form.
- Automatic Pay Plan Application (#8977).

When submitting your paperwork as required above, **you must also submit the following:**

- Enrollment Change / Request Form (#6803) – One form is needed for each employee enrolling. Your authorized Broker or Horizon BCBSNJ Sales Representative will provide these forms.
  - First month's premium – All new cases must be submitted with a company check for the first month's premium payable to Horizon BCBSNJ. If a case is submitted without a premium check, the case will be returned.
  - Prior / Current Carrier's most recent billing statement – Required if replacing group medical coverage.
  - Rate Quote – The rate quote generated for the group should match the product(s) selected in Section II of the Application for a Small Employer Health Benefits Policy.
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### Rate Quotes

The rate quote is an estimate based on information provided by your authorized Broker or Horizon BCBSNJ Sales Representative. If there is inaccurate or missing information on the original quote, the rate may change based on an official review of the paperwork submitted to Horizon BCBSNJ.

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### Submission of Application to Horizon BCBSNJ

Your authorized Broker will submit this Application to Horizon BCBSNJ.

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**APPLICATION FOR A SMALL GROUP HEALTH BENEFITS POLICY**

Please print or type Policy Number: \_\_\_\_\_  New Policy  Change in Policy Requested Effective Date: \_\_\_\_\_

**Note:** The Effective Date will be on or after the date Horizon Blue Cross Blue Shield of New Jersey approves the application.

**SECTION I: POLICYHOLDER INFORMATION**

1. Policyholder (full legal name of company): \_\_\_\_\_

2. Tax Identification Number: \_\_\_\_\_

3. Main Address: \_\_\_\_\_  
 Street City State ZIP

Mailing Address: \_\_\_\_\_  
 Street City State ZIP

Telephone: \_\_\_\_\_ Facsimile: \_\_\_\_\_ Email Address: \_\_\_\_\_

Contract information should be provided:  electronically or  hard copy. Check one.

4. Correspondent: \_\_\_\_\_ Title: \_\_\_\_\_

5. Type of Organization:  Corporation  Partnership  Proprietorship  Other (explain): \_\_\_\_\_

6. Nature of Business (specify): \_\_\_\_\_ SIC Code: \_\_\_\_\_

7. Number of full-time employees in your company: \_\_\_\_\_  
**Refer to the New Jersey Small Employer Certification for the definition of a full-time employee.**

8. Number of full-time employees to be insured: \_\_\_\_\_ 9. Class or classes to be excluded: \_\_\_\_\_

10. Insurance Requested For:  
 Employees Only  Employees and Dependents including Spouse  Employees and Dependents excluding Spouse

Should the plan provide coverage for domestic partners as permitted by P.L. 2003, c. 246?  Yes  No  
 If yes, should the plan provide coverage for coverage of children of a covered domestic partner?  Yes  No

11. Is the employer subject to the requirements of COBRA?  Yes  No

12. Is the employer subject to the requirements of Medicare as Secondary Payor Rules for eligibility due to age?  
 Due to disability?  Yes  No  Yes  No

13. Orientation Period?  Yes  No

14. Waiting period before employees become insured: (may not exceed 90 days)  
 Present Employees :  no waiting period  one month  two months  90 days  
 New or Rehired Employees:  no waiting period  one month  two months  90 days

15. Period for Annual Employee Open Enrollment Period: \_\_\_\_\_

16. What percentage of the premium will the employer pay? \_\_\_\_\_

17. Deposit \$ \_\_\_\_\_

Premium Paid:  Monthly  Automatic checking withdrawal  
 Premium will be due as of the effective date. The premium for the first month of coverage must be attached.

**Affiliates, subsidiaries or branches (Must be included for purposes of participation)**

Legal Name & Location	No. of full-time employees in this company	No. of full-time employees to be insured

**SECTION II: SPECIFICATIONS FOR COVERAGE**

Please select desired health benefits option and stand alone pediatric dental option.

**HEALTH BENEFITS**

**Advantage Direct Access**

- Platinum 100/70 - \$20/\$40 copay, \$10/\$25/\$50 Rx, with BlueCard
- Gold 100/80/60 - \$30/\$50 copay, \$15/\$40/\$75 Rx, with BlueCard

**Advantage EPO**

- Gold 100% - \$25/\$45 copay, \$25/\$50/\$75 Rx
  - with BlueCard     without BlueCard
- Gold 100% - \$40/\$60 copay, \$15/60%/50% Rx
  - with BlueCard     without BlueCard
- Gold 100/80 - \$20/\$40 copay, \$10/\$25/\$50 Rx
  - with BlueCard     without BlueCard
- Silver 100/70 - \$45/\$70 copay, \$25/\$50/\$75 Rx
  - with BlueCard     without BlueCard
- Silver 100/50 - \$30/\$60 copay, \$20/\$50/\$75 Rx
  - with BlueCard     without BlueCard
- Bronze 50 - 50% after deductible, \$25/50% after deductible Rx
  - with BlueCard     without BlueCard

**OMNIA**

- OMNIA Platinum, \$5/\$15/\$30/\$30 Rx, without BlueCard
- OMNIA Gold, \$10/\$40/\$75/\$75 after Tier 1 Rx deductible, without BlueCard
- OMNIA Silver, \$20/50%, 50%, 50% after Tier 1 Rx deductible, without BlueCard
- OMNIA Silver Value, \$10/\$40/\$75/\$75, after Tier 1 deductible, without BlueCard
- OMNIA Bronze, \$25/50%, 50%, 50% after Tier 1 deductible, without BlueCard
- OMNIA Gold, \$10/\$40/\$75/\$75 Rx, with BlueCard
- OMNIA Silver, \$25/50%/50%/50% after Tier 1 Rx deductible, with BlueCard

**HSA plans**

- OMNIA Silver HSA, Tier 1 deductible & 60% Rx, without BlueCard
- OMNIA Gold HSA, \$10/\$40/\$75/\$75 after Tier 1 deductible, with BlueCard
- HSA Advantage Direct Access Silver 100/70/60 - \$30/\$50 copay, 60% CDHRx, with BlueCard

**Other:** \_\_\_\_\_

**STAND ALONE PEDIATRIC DENTAL**

- Horizon Young Grins (only provides benefits for members under age 19)
- Horizon Family Grins
- Horizon Family Grins Plus

**STAND ALONE PEDIATRIC DENTAL OPTIONS**

The Patient Protection and Affordable Care Act (PPACA) permits plans outside of the Small Employer Business Health Options (SHOP) Program to issue coverage without pediatric dental benefits only if reasonably assured that the applicant has purchased an exchange-certified stand-alone dental plan (SAPD) covering the pediatric dental benefits as required by PPACA. In order to receive reasonable assurance from you, we require the following information if you did not select a Stand Alone Pediatric Dental Plan listed above:

- Proof of coverage or other documentation reasonably acceptable to the Health Insurance Issuers evidencing your enrollment in an exchange certified SAPD. Proof acceptable may be a copy of enrollment confirmation from the SAPD issuer or a copy of your coverage document (for example, a certificate of coverage).
- The contact information of your SAPD issuer that we may verify your enrollment with, which you expressly grant our ability to verify your enrollment:

Name of SAPD Issuer: \_\_\_\_\_

Policy Number: \_\_\_\_\_

Name of Contract Holder: \_\_\_\_\_

**SECTION III: ALL QUESTIONS MUST BE ANSWERED**

1. Is there any Group Health Plan:  
• now in force and to be continued?  Yes  No  
• currently being applied for?  Yes  No  
If "Yes", identify the name of the Group Health Plan, give a description of the plan(s) and name of insurance carrier(s): \_\_\_\_\_  
\_\_\_\_\_
2. Name of present or prior group carrier: \_\_\_\_\_  
Effective date of prior coverage: \_\_\_\_\_ Cancellation/termination date: \_\_\_\_\_  
Is the coverage applied for in this application replacing other group insurance?  Yes  No  
If "Yes", give reason \_\_\_\_\_  
Plan being replaced: \_\_\_\_\_
3. Are extended benefits provided in case of termination of health benefits?  Yes  No
4. To the best of your knowledge are there any current or former employees or their eligible dependents whose health insurance is being continued?  Yes  No

**Please provide the following information for each current/former employee or dependent on health continuations.**

Name of Employee/Dependent	Date of Birth	Type of Continuation State/Federal/Extended Benefits	Reason for Termination Disability/Other	Continuation Dates	
				Start	End

If additional space is needed, attach a separate sheet, signed and dated.

5. To the best of your knowledge:  
a. Are any employees or dependents presently incapacitated?  Yes  No  
b. Are any dependent children incapable of self-support due to a physical or mental disability?  Yes  No

Additional space to explain if items 1, 2 or 3 were answered "Yes". Refer to the question number, and give details including names, where appropriate.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

6. Does the employer participate in an arrangement with a Professional Employer Organization?  Yes  No  
(Refer to Advisory Bulletin 00-SEH-02 if you need information concerning what constitutes a Professional Employer Organization.)

**SECTION IV: AGENT/PRODUCER INFORMATION AND UNDERWRITING GROUP ENROLLMENT USE**

**Agent Producer Information (This information must be answered completely)**

BROKER SIGNATURE _____			DATE _____			VENDOR NUMBER _____		
BROKER-NAME			NAME OF AGENCY			TELEPHONE NUMBER		
STREET			CITY			STATE		ZIP CODE

**SUB-PRODUCER INFORMATION AND COMMISSION SPLIT**

**Sub-Producer Information (This information must be answered completely)**

SUB-PRODUCER SIGNATURE _____			DATE _____			NPN NUMBER _____		
SUB-PRODUCER NAME			NAME OF AGENCY			TELEPHONE NUMBER		
STREET			CITY			STATE		ZIP CODE
_____ %			Sub-Producer Commission Percentage					
SUB-PRODUCER SIGNATURE _____			DATE _____			NPN NUMBER _____		
SUB-PRODUCER NAME			NAME OF AGENCY			TELEPHONE NUMBER		
STREET			CITY			STATE		ZIP CODE
_____ %			Sub-Producer Commission Percentage					
SUB-PRODUCER SIGNATURE _____			DATE _____			NPN NUMBER _____		
SUB-PRODUCER NAME			NAME OF AGENCY			TELEPHONE NUMBER		
STREET			CITY			STATE		ZIP CODE
_____ %			Sub-Producer Commission Percentage					
SUB-PRODUCER SIGNATURE _____			DATE _____			NPN NUMBER _____		
SUB-PRODUCER NAME			NAME OF AGENCY			TELEPHONE NUMBER		
STREET			CITY			STATE		ZIP CODE
_____ %			Sub-Producer Commission Percentage					
SPECIAL INSTRUCTIONS								

**For Internal Underwriting Use**

Approved for \_\_\_\_\_ Number of Subscribers \_\_\_\_\_

Declined

Underwritten By \_\_\_\_\_ Date \_\_\_\_\_

**For Internal Group Enrollment Use**

	ADV DA	ADV EPO	OMNIA	HSA ADV DA	HSA ADV EPO	OMNIA HSA	OTHER	Rx	DENTAL	SAPD
COVERAGE CODE <i>c/o</i>										
TOTAL APPLICATIONS SUBMITTED										
TRANSFER FROM GROUP # _____										
REFUSALS/WAIVERS LISTING ATTACHED (IF APPLICABLE)										
EMPLOYER CONTRIBUTION										
EFFECTIVE DATE										
FUTURE RATE RENEWAL DATE										

APPROVED BY: \_\_\_\_\_  
 REVIEWER SIGNATURE DATE APPROVED

**SECTION V: SIGNATURE**

It is understood that, except as provided under applicable regulations, no individual shall become insured while not actively at work on a full-time basis, and only full-time employees are eligible. (Refer to the definition on the New Jersey Employer Certification.) It is further understood that no agent has power on behalf of Horizon Blue Cross Blue Shield of New Jersey to make or modify any request or application for insurance or to bind Horizon Blue Cross Blue Shield of New Jersey by making any promise or representation or by giving or receiving any information.

It is further understood that no insurance will be effective unless and until the application is accepted in writing by Horizon Blue Cross Blue Shield of New Jersey. Final rates will be based on enrollment data as of the Policy effective date. No contract of insurance is to be implied in any way on the basis of the completion and/or submission of this application.

It is understood that I am responsible to provide Horizon Blue Cross Blue Shield of New Jersey with timely and accurate information regarding the date of hire for new employees and that the requested effective date of coverage will properly apply any orientation period and waiting period requirements applicable to my plan. It is further understood that any retroactive termination requests must be limited to those for which no premium or contribution has been paid for the termination period by the employee or dependent whose coverage is to be retroactively terminated.

Please read this statement and check to confirm. I confirm that I have received the Summary of Benefits and Coverage (SBC) documents associated with the plan or plans I selected on this application. I confirm I will provide SBCs to plan participants and beneficiaries as required by federal regulations and guidance related to the distribution of the SBC, including the requiring for timing and delivery.

Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

Dated at \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
Print name of Officer, Partner or Proprietor

\_\_\_\_\_  
Signature of Officer, Partner or Proprietor

\_\_\_\_\_  
Witness to Signature

**Note:** If there are any modifications to the statements and answers given in this application (i.e., crossed out, whited-out, erased information), the applicant must attest to the modifications by giving a complete signature in the margin near the modification



# NEW JERSEY SMALL EMPLOYER CERTIFICATION

Legal Name and Address of Employer: \_\_\_\_\_  
Name

Street City State ZIP

Group Policy Number or Group Number: \_\_\_\_\_  
(if a current customer)

For purposes of certification as a New Jersey Small Employer, an Employer is considered to be a Small Employer if the Employer satisfies the definition set forth below.

### Employee and Small Employer Definitions

The definition of Small Employer counts employees as defined below.

Employee means an employee of the Policyholder. An individual and his or her legal spouse when the business is owned by the individual or by the individual and his or her legal spouse, partners in a partnership, sole proprietors, a 2-percent S corporation shareholder and independent contractors are **not** employees of the Policyholder.

Small Employer means in connection with a Group Health Plan with respect to a Calendar Year and a Plan Year, an employer who employed an average of at least 1 but not more than 50 employees on business days during the preceding Calendar Year and who employs at least 1 employee on the first day of the Plan Year.

All persons treated as a single employer under subsection (b), (c), (m) or (o) of section 414 of the Internal Revenue Code of 1986 shall be treated as one employer.

In the case of an employer which was not in existence throughout the preceding calendar year, the determination of whether such employer is a small or large employer shall be based on the average number of employees that it is reasonably expected such employer will employ on business days in the current calendar year.

The following calculation must be used to determine if an employer employs at least 1 but not more than 50 employees. For purposes of this calculation:

- a) Employees working 30 or more hours per week are full-time employees and each full-time employee counts as 1;
- b) Employees working fewer than 30 hours per week are part-time and counted as the sum of the hours each part-time employee works per week multiplied by 4 and the product divided by 120 and rounded down to the nearest whole number.

Add the number of full-time employees to the number that results from the part-time employee calculation. If the sum is at least 1 but not more than 50 the employer employs at least 1 but not more than 50 employees.

Please note: Small Employer includes an employer that employs more than 50 full-time employees if the employer's workforce exceeds 50 full-time employees for no more than 120 days during the calendar year and the Employees in excess of 50 who were employed during such 120-day or fewer period were seasonal workers.

### Full-Time Employee Definition

The definition of Full-time Employee is used to determine eligibility for coverage under a small employer plan. Full-time employees are counted when determining participation for a small employer.

Full-Time Employee means an employee who works a normal work week of 25 or more hours. Work must be at the Policyholder's regular place of business or at another place to which an employee must travel to perform his or her regular duties for his or her full and normal work hours.

Please note that the above definition of Small Employer above considers full-time to be 30 hours per week and that definition of full-time is used solely for determining whether an employer is a Small Employer. For purposes of determining which employees are eligible for insurance under a Small Employer plan and whether the Small Employer meets the participation requirement, full-time is defined as 25 hours per week.



Please indicate below the number of employees by work location/State. Refer to the definition of “employee” on page 1. All employees must be included, regardless of whether or not they currently have medical coverage and through whom that coverage is provided.

Work Location (list by State)	Number of Employees or Former Employees			
	Full-time	Part-time	COBRA or State Continuees	Other

The following information will be used to calculate the **participation** rate. Refer to the definition of “full-time employee” on page 1 that counts employees working 25 or more hours per week.

Total # Full-time Employees \_\_\_\_\_

Total # Full-time Employees applying/enrolling for health benefits coverage \_\_\_\_\_

Total # Full-time employees waiving health benefits coverage under the policy with coverage under their spouse's or parent's group coverage, Medicare, Medicaid, or NJ FamilyCare or Tricare or any other group Health Benefits Plan **through a different employer** \_\_\_\_\_

Total # Full-time employees waiving health benefits coverage under the policy with coverage under a Health Benefits Plan **issued by another carrier and offered by the small employer:** \_\_\_\_\_

Please separately list the name(s) of the other carrier(s) and the number of employees covered under each:

\_\_\_\_\_

\_\_\_\_\_

Total # Full-time employees waiving health benefits coverage under the policy without coverage under a spouse's or parent's group coverage; Medicare, Medicaid, or NJ FamilyCare or Tricare or any other Health Benefits Plan \_\_\_\_\_

Total # Employees in an ineligible class or classes \_\_\_\_\_

The following information will be used to determine how certain federal laws apply to the Small Employer.

Is your firm subject to Working Aged Provisions of federal law (TEFRA/DEFRA)?  Yes  No

(You may be subject to the law if you employed 20 or more employees for 20 weeks in the current or prior calendar year)

If yes, provide the number of full-time and part-time employees you employed for at least 20 or more weeks in the current or prior calendar year. \_\_\_\_\_

For purposes of this question “employee” includes: full-time employees, part-time employees, seasonal employees, temporary employees, employees who are union members, owners, partners, officers and excludes self-employed persons, independent contractors (1099), directors

Is your firm subject to the requirements of the federal COBRA law?  Yes  No

(You may be subject to the law if you employed 20 or more employees during 50% or more of the working days during the previous calendar year.)

For purposes of this question “employee” includes: full-time employees, part-time employees, seasonal employees, temporary employees, employees who are union members, owners, partners, officers and excludes self-employed persons, independent contractors (1099), directors.

If yes, provide the number of full-time and part-time employees you employed during 50% or more of the working days during the previous calendar year. \_\_\_\_\_

Each part-time employee counts as a fraction of an employee, with the fraction equal to the number of hours the part-time employee worked divided by the hours an employee must work to be considered full-time.

**CERTIFICATION AS A SMALL EMPLOYER IN THE STATE OF NEW JERSEY**  
For a Group Health Benefits Plan

Please sign and date appropriate section indicating whether or not you meet the definition of a small employer .

I certify that I qualify as a Small Employer in the State of New Jersey.)

**AND**

I certify that the information provided to Horizon Blue Cross Blue Shield of New Jersey is true and complete. I understand that if the above information is not complete or is not provided to Horizon BCBSNJ, in a timely manner, then health benefits coverage does not have to be offered or continued. I further understand that incomplete or untrue information may void health benefits coverage.

I certify that I have obtained and maintain a stand-alone pediatric dental plan for all employees and dependents enrolling for health benefits coverage.

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*Signature of Officer, Partner or Owner*

*Title*

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Print Name of Officer, Partner or Proprietor

Date

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*Signature of Witness*

Date

I certify that I am NOT a Small Employer in the State of New Jersey, as defined above.

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*Signature of Officer, Partner or Proprietor*

*Title*

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Print Name of Officer, Partner or Proprietor

Date

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*Signature of Witness*

Date

**Any person who includes any false or misleading information on an application or enrollment form or certification for a health benefits plan is subject to criminal and civil penalties.**

**Complete this section if you have certified that the Employer is a Small Employer**

**\*CENSUS INFORMATION**

Please include the following persons in the following list:

- a. employees, owners, partners, and officers who are actively working for the employer on a regular basis, and are paid by the employer on a regular basis, whether or not they are eligible to be covered under the policy.
- b. employees, owners, partners and officers who are not working, but who are currently covered under the employer's health benefits plan for reasons such as continuation of coverage or total disability.

Please use the following letters to indicate Status:

- O:** Owner, partner or officer
- F:** Full-time employee who works 25 or more hours per week
- P:** Part-time employee who works less than 25 hours per week
- S:** Seasonal employee (employee works 120 days or fewer per year)
- D:** Totally Disabled employee
- C:** Continuee under state or federal law
- U:** Employee participating in an employee welfare arrangement established pursuant to a collective bargaining agreement.

Name	Job Title	Date of Employment	Hours Worked Per Week	Status	Work Location (State)	Date of Birth
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						
16.						
17.						
18.						
19.						
20.						

\*If additional space is needed, attach a separate sheet.



SMALL EMPLOYER HEALTH BENEFITS WAIVER OF COVERAGE

Group Policy No.: \_\_\_\_\_

Policyholder Name: \_\_\_\_\_

Employee Name: \_\_\_\_\_

Marital Status:  Single  Married  Widowed  Divorced

Date of Employment: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

I was given the opportunity to enroll in this plan of group health benefits offered by my employer and insured by Horizon Blue Cross Blue Shield of New Jersey. I refuse the following:

- Employee, Spouse and Child(ren) coverage
 Spouse coverage
 Child(ren) coverage

Reason for Refusal (Please check all appropriate boxes.)

- other fully-insured Group Health Plan sponsored by this employer
 other Group Health Plan sponsored by my spouse's employer
 other group coverage sponsored by another organization
 covered under Medicare
 other reasons (please explain) \_\_\_\_\_

Please identify Group Health Plan(s) and provide names(s) of policyholder(s), carrier(s) and policy number(s).

Policyholder/Name: \_\_\_\_\_

Carrier: \_\_\_\_\_ Policy Number: \_\_\_\_\_

Policyholder/Name: \_\_\_\_\_

Carrier: \_\_\_\_\_ Policy Number: \_\_\_\_\_

Policyholder/Name: \_\_\_\_\_

Carrier: \_\_\_\_\_ Policy Number: \_\_\_\_\_

If you are declining enrollment for yourself or your dependents (including your spouse) because of other Group Health Plan coverage, you may in the future be able to enroll yourself or your dependents in this plan, provided that you request enrollment within 90 days after your other coverage ends. In addition, if you have a new dependent as a result of marriage, birth, adoption or placement for adoption, you may be able to enroll yourself and your dependents provided that you request enrollment within 30 days after marriage, birth, adoption or placement for adoption.

I understand that if I later wish to enroll for any of the coverage(s) refused, I will be required to submit an Enrollment Form.

Signature of Employee \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Signature of Witness \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_